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Network Instruments nTAPs Exceed 67,000 Ports Shipped

Network TAPs Sales Grow by 20 per Cent in 2010

MINNEAPOLIS — January 12, 2011 — Network Instruments®, a worldwide leader in [performance monitoring](#) and network access solutions ([network TAPs](#)), today announced that it has shipped its 67,000th port for network access and monitoring. This milestone was achieved by strong year-over-year revenue growth of 20 per cent in 2010.

“Organisations have always had the option to use SPAN/port mirroring or TAPs as a means for accessing packet streams for monitoring and analysis,” said Jim Frey, research director of Enterprise Management Associates (EMA). “But TAPs are emerging as the superior option, especially in areas where network traffic is growing the fastest, such as the many data centers upgrading to 10 Gbps cores. This is due to the fact that TAPs prevent the packet loss that can occur with SPAN under high volumes of traffic across multiple interfaces and full-duplex links.”

Market Growth

In addition to issues of monitoring accuracy, the scarcity of SPAN ports on 10 Gb switches has increased demand for nTAPs™ as a reliable and robust way to guarantee access to traffic in high-capacity environments. This demand was particularly strong with the federal government, as well as organisations involved in financial services, banking, manufacturing, aerospace, and defense.

“2010 was outstanding in terms of the growth that we achieved and our continued ability to meet customer needs through innovative and aggressively priced solutions,” said Pete Hage, sales director of nTAPs for Network Instruments. “A great example is our line of optical-in, copper-out nTAPs which allows existing copper-based monitoring solutions to interface with new optical networks.”

About Network Instruments

Network Instruments, a leading provider of performance management and troubleshooting solutions for 16 years, helps organisations ensure the delivery of business-critical applications. The company’s platform of management and reporting products provides comprehensive visibility into networks and applications to optimise performance, speed troubleshooting, and assist long-term capacity planning. Network Instruments achieved profitability in its first quarter and posted revenue growth every year since its founding—without any external funding. Headquartered in Minneapolis, the company has sales offices worldwide and distributors in over 50 countries.

For more information, please visit www.networkinstruments.co.uk.